

4/20/07

Hi Kam -

Thanks again for your call yesterday...very much enjoyed talking with you!

As promised I've attached a PDF outlining our standard Koha Classic Hosted offering. The offer as outlined in this PDF would apply if 1 - 4 of your libraries adopted this solution. If more adopt the following discounts would apply...

If 5-14 libraries signed a 3 year contract...

Year 1 (Setup & Standard Support) = \$2,499.00
Year 2 & 3 (Standard Support) = \$999.00/YR

If 15+ libraries signed a 3 year contract...

Year 1 (Setup & Standard Support) = \$1,100.00
Year 2 & 3 (Standard Support) = \$999.00/YR

Standard Data Migration fees would apply as normal (ie \$500/file + \$0.15/record).

If group training is also of interest we would be happy to provide at a central location in Texas as follows...

1 Day = \$1,500.00
2 Day = \$2,750.00

While not a hard requirement its usually valuable to limit this training to 10-15 "trainees" at a time.

Also, you asked for a link to a live OPAC showcasing this solution. There are two that I'd like to provide both of which are examples of LibLime supported Koha Classic Hosted offerings...

West Liberty Public Library in Iowa <http://opac.wlpl.org/>
DC Everest School District in Wisconsin
<http://koha.dce.k12.wi.us/cgi-bin/koha/opac-main.pl>

After reviewing please let me know if you have any questions and how you'd like to proceed.

Randy Schultz
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Upgrade to open source.



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Dear Kam,

Thanks for contacting LibLime and for your interest in Koha! Based on the information you've provided I believe our hosted offering of **Koha Classic**, an easy-to-use and full featured open-source Integrated Library System, would best meet your needs. To learn more about this solution I'd invite you to visit our web page...

<http://liblime.com/products/koha/koha-classic/koha-classic-hosted>

Pricing for this solution is based on the number of unique bibliographic records hosted and is summarized below...

kohaClassic HOSTED

- A fully-hosted ASP solution
- Lifetime product updates
- Web and phone-based comprehensive support
- Documentation and training materials
- Nightly backups
- Download your raw data any time
- Optional service packages: data migration



Price Chart¹:

Size	Setup	Support, Maintenance, Hosting ²		Data Migration ³
Cap ⁴	Year 1	Standard	Premium	Per File
25K	\$2,900	\$999	\$2,500	\$500 + \$0.15/record
50K	\$4,500	\$1,400	\$3,500	\$500 + \$0.15/record
100K	\$5,950	\$1,900	\$4,950	\$500 + \$0.15/record

Notes:

1. All prices shown are US currency and valid for 30 days from the date shown above
2. Support, Maintenance, Hosting summary attached
3. Pricing assumes availability of electronic data in standard format (eg MARC)
4. Total number of unique bibliographic records

After reviewing the pricing, let me know if you have any questions. If everything is satisfactory, all we'd need to do to get started would be to execute a service contract and receive payment. Just let me know and I'd be happy to send the contract.

Best Regards,
Randy Schultz

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LibLime Support Packages

	Standard Support	Premium Support
Product Updates	Quarterly	Quarterly
Support Availability	9-5 EST, 7 days a week	9-9 EST, 7 days a week
Annual # of Incidents¹	10	Unlimited
Off-hour Response Time	None	6 Hours
Guaranteed bug patches/repairs²	10 working days	5 working days
Server Maintenance³	Yes	Yes
Data Backups	Nightly	Real-time and Nightly
Data Verification⁴	No	Yes
Hosting	Yes	Yes

NOTES:

1. Assistance in problem resolution; Attendance to bugs in the software is not counted as an 'Incident'
2. For priority 1 reproducible bugs or conditions
3. Server maintenance includes hardware, operating system and dependency updates
4. Quarterly data verification services and reports

Includes access to a customer support center for use in communicating the Software status, questions about Software usage and bug reporting.

Contract term can be up to 5 years

PRIORITY 1 – CRITICAL PRIORITY ISSUES A critical priority issue is a condition or bug that renders the software/hardware inoperable or causes the software/hardware to substantially fail. Examples of critical priority issues may include: hardware failure, data corruption, or software misconfiguration resulting in system failure or damage.

PRIORITY 2 - HIGH PRIORITY ISSUES - A high priority issue is a condition or bug that degrades the performance and/or causes serious limitations to the use of the software/hardware. Examples of high priority issues may include: lack of functionality as designed, or workaround(s) provided that are difficult to implement.

PRIORITY 3 - MEDIUM PRIORITY ISSUES - A medium priority issue is a condition or bug that has minor impact on overall system use. Examples of medium priority issues may include: data content formatting or representation inconsistencies.

kohaClassic ILS

Features Overview

Koha Classic sets the standard in open-source library automation. Integrated and web-based, Koha Classic is based on the mature Koha Version 2.2 code base in use in hundreds of libraries worldwide.

It is a complete and cost-effective solution for small to mid-size libraries who want a friendly and intuitive web-based catalog with great self-service tools. Here are a few of the highlights:

- Intuitive web-based interfaces
- Library standards support (MARC, Z39.50)
- Multiple branches with branch transfers
- Support for circulation and fines
- Patron Management
- Great self-service tools for patrons

Cataloging and Acquisitions

Koha's feature-rich full acquisitions module makes ordering items a cinch. Additionally, it provides your cataloging team with the tools they need to manage the MARC records for these items as they enter the library's collection.

- Printing functions for barcode labels, ID cards, and overdue notices
- Full Acquisitions Module
- Full Serials Support
- Integrated Z39.50 for record retrieval

Administration and Reporting

With Koha Classic, your ILS can be customized to completely support your library's unique loan periods and fine policies. Define issuing and fines through a flexible and easy-to-use matrix-based rule set using any combination of borrower categories, item types, and circulation units.



Now they can ... Online!

- > Place and manage reservations
- > Renew their items
- > Subscribe to library RSS feeds
- > View borrowing history and fines
- > Create and share permanent *Book Lists* to keep track of their favorite items or recommend them to others

